

EXIT PLANNING PROCESS

HIGH LEVEL GOALS



Determine your high level exit planning, business & personal goals. Where are you now? What do you wish to achieve over the coming years? What is holding you back?

VALUE GAP ANALYSIS



What is the potential future value of the business and what is the value of the business now? We educate on value creation, risk and potential future strategies.

BUSINESS ATTRACTIVENESS



Discover how attractive your business is to a potential purchaser. Based on worldwide research we score your business and establish a benchmark to improve value.

PERSONAL READINESS



Are the shareholders of the business ready to exit or transition out of the business? We assess based on personal, financial and emotional factors and discuss strategies.

BUSINESS READINESS



This 22 step audit process provides the business with an Exit Planning Readiness score and a pathway to move forward. It includes exit planning strategies and action plans to ensure a successful transition.

VALUE CREATION



Based on your goals, we further refine and develop your strategic plan and look at value creation strategies. Includes a review of your current financial health and forecasts.

ACCOUNTABILITY & IMPLEMENTATION



We implement a regular accountability meeting where we project manage the exit planning process. We manage the implementation of a companywide accountability system.